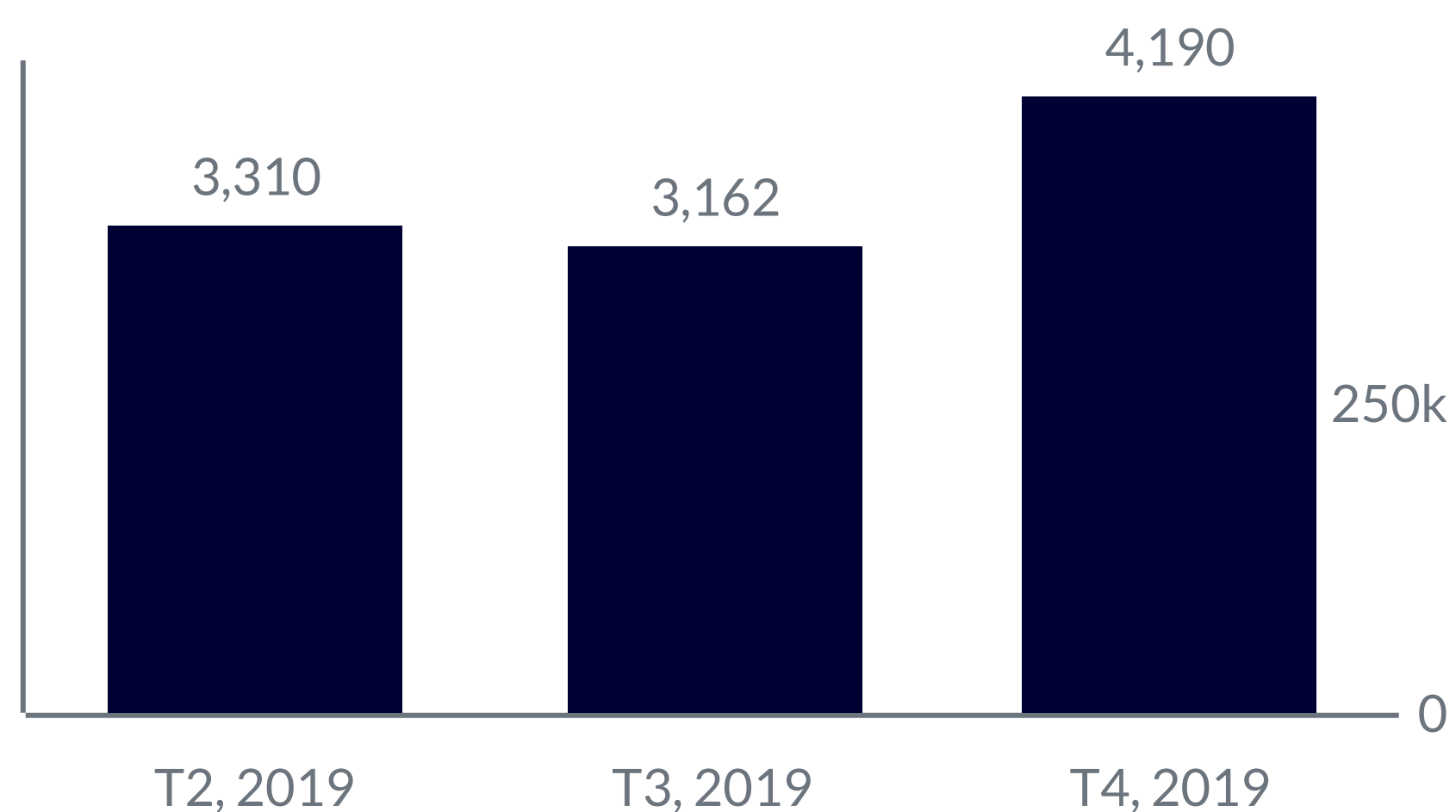


## Volleyball - Term 4, 2019

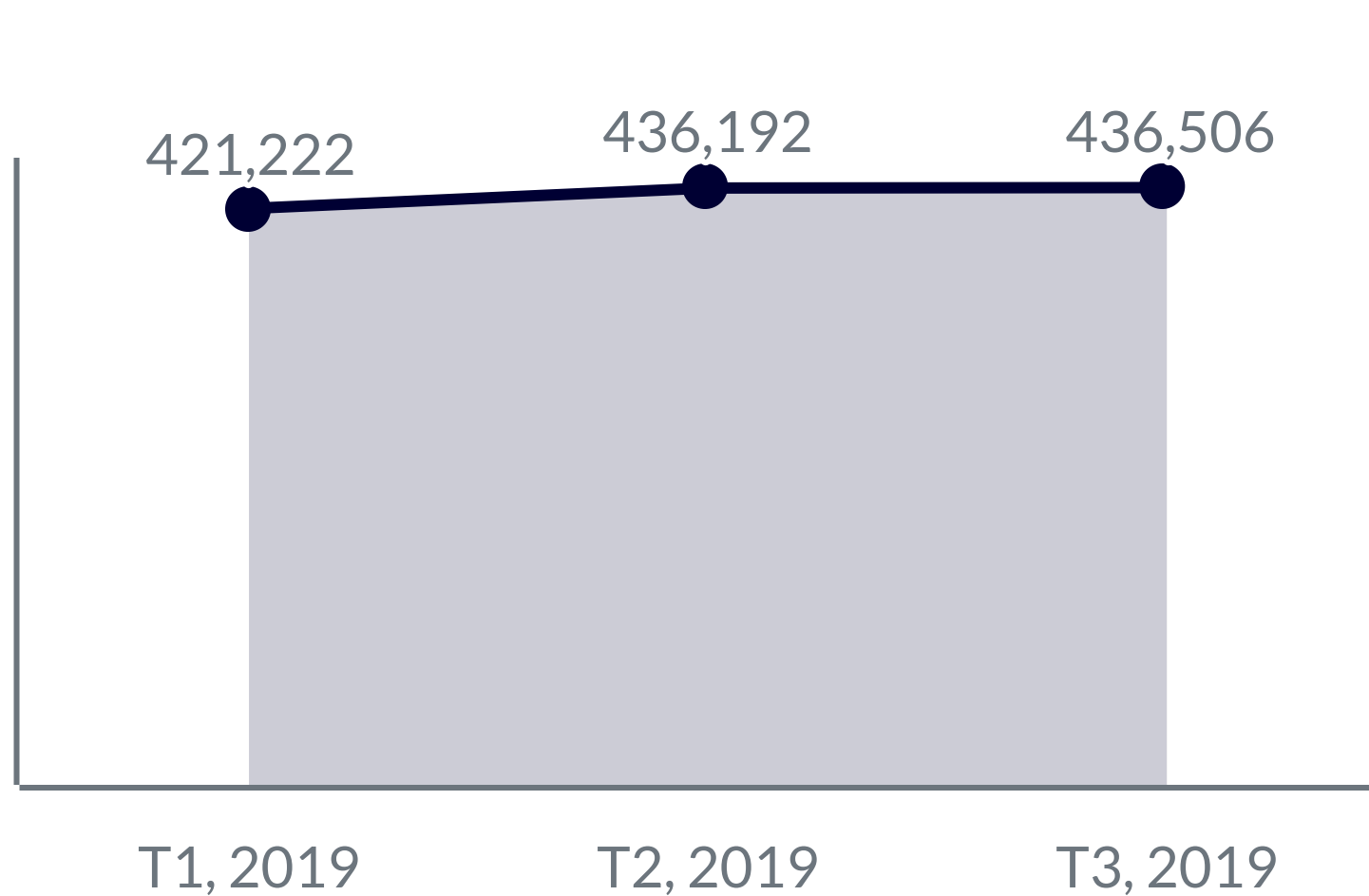
### Sporting Schools Program (Overview)

#### Funded schools per term



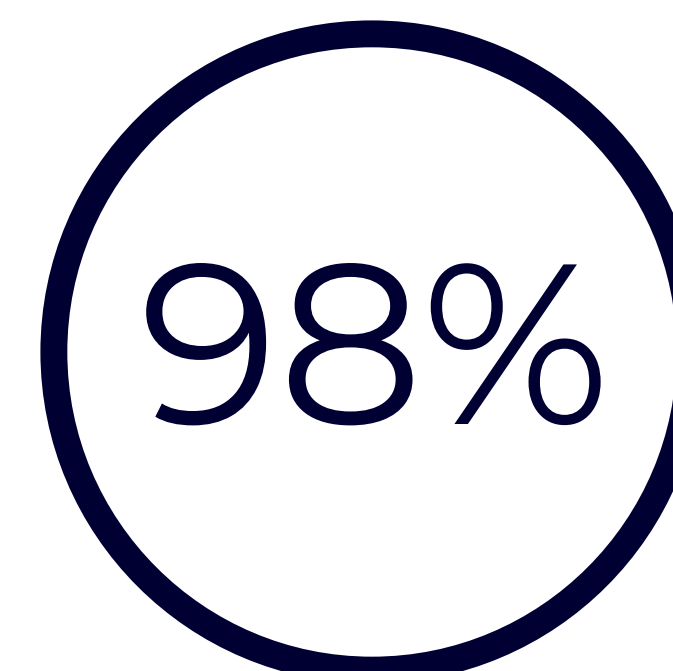
Source: Funding applications

#### Participants per term



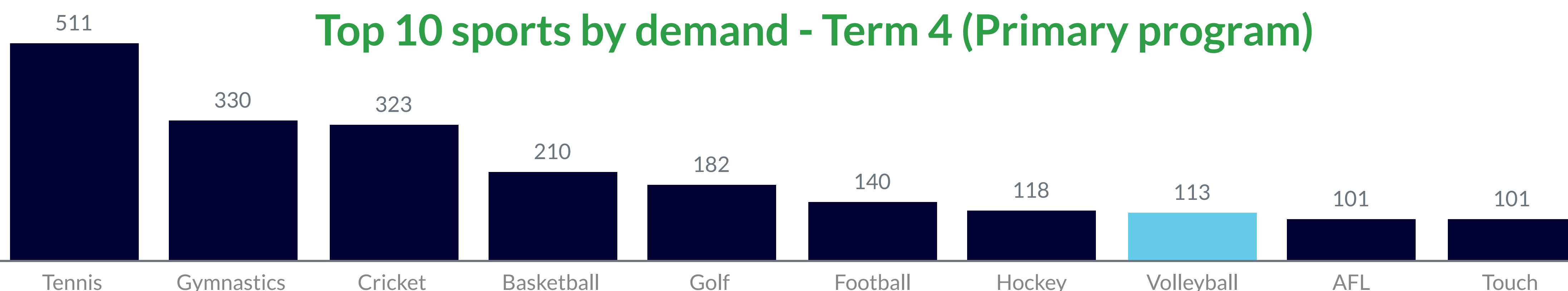
Source: Acquittal data

#### Program Satisfaction



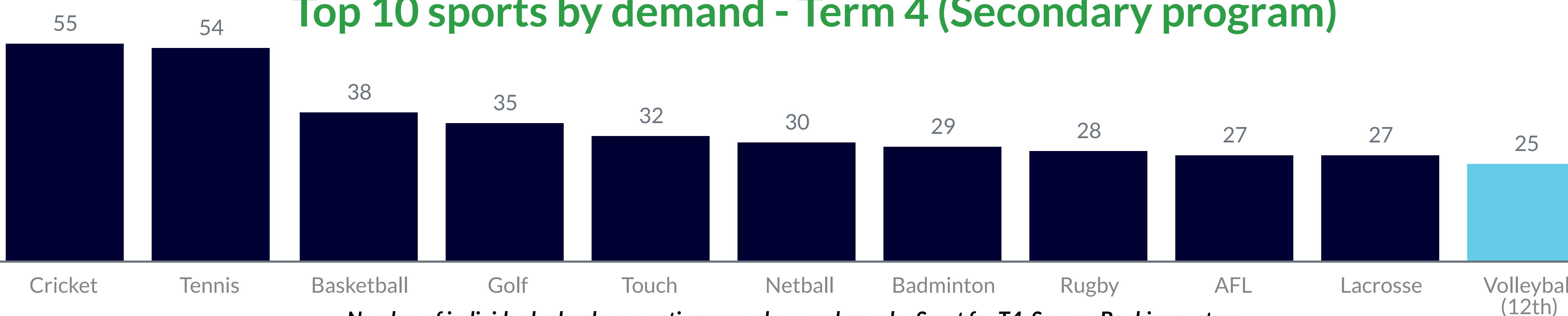
Satisfaction with 'Sporting Schools Program - as a whole'  
Source: Program Delivery Survey - T4

### Top 10 sports by demand - Term 4 (Primary program)



Number of individual schools requesting primary packages by Sport for T4. Source: Booking system

### Top 10 sports by demand - Term 4 (Secondary program)



Number of individual schools requesting secondary packages by Sport for T4. Source: Booking system

### Volleyball - Term 4 (Overview)

#### Sport Booking Revenue



Package Revenue = \$47,442  
Add-ons Revenue = \$0

Package Revenue is revenue captured by the NSO and their delivery partners through completed/closed sport packages in the booking system in T4.  
Add-ons Revenue is the revenue captured via schools requesting additional items through the booking system in T4.  
Source: Booking system

#### Top 5 Sport Package Add-ons

Units	Name

Sum of individual add-ons for completed/closed sport packages T4. Source: Booking system

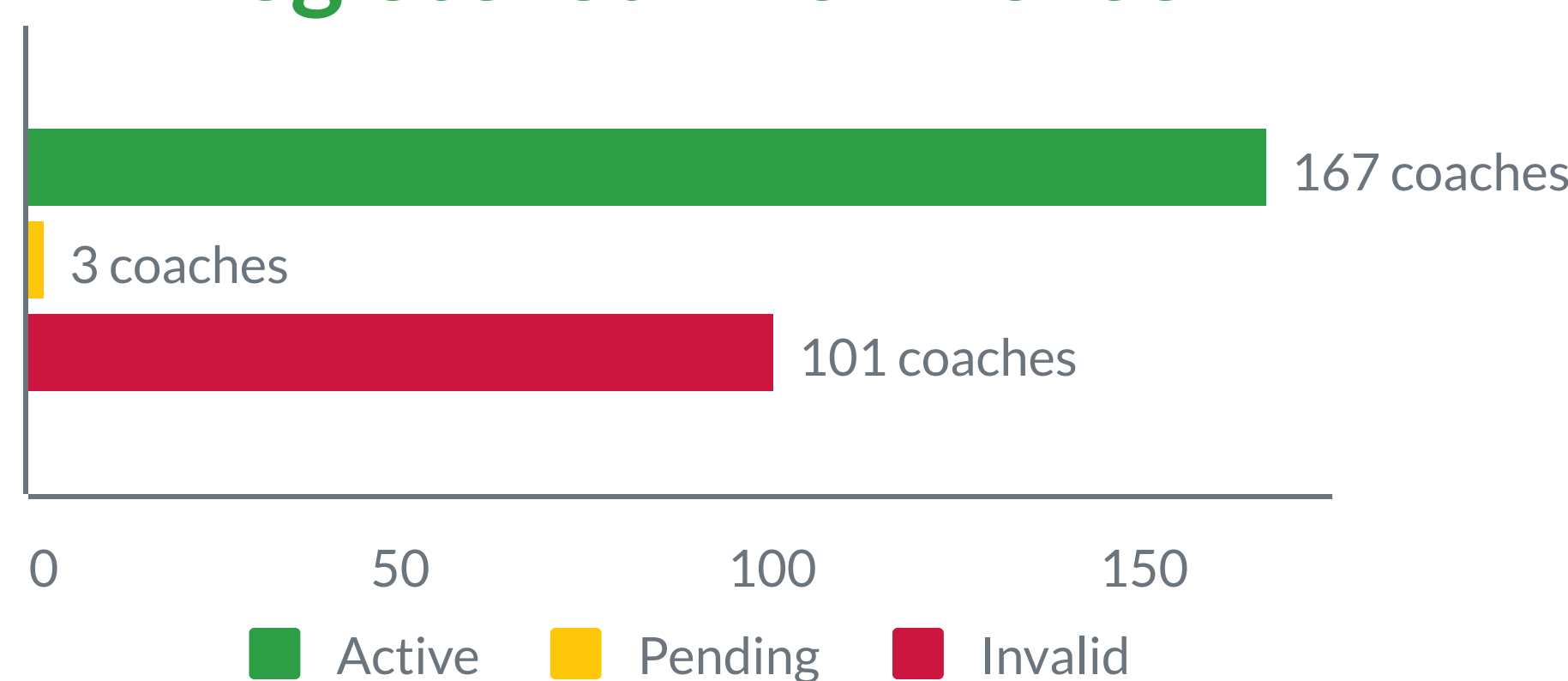
#### Sporting Schools website hits



659 hits to Volleyball pages  
(4% of total sport hits - Term 4)

Source: Google Analytics

#### Registered Workforce

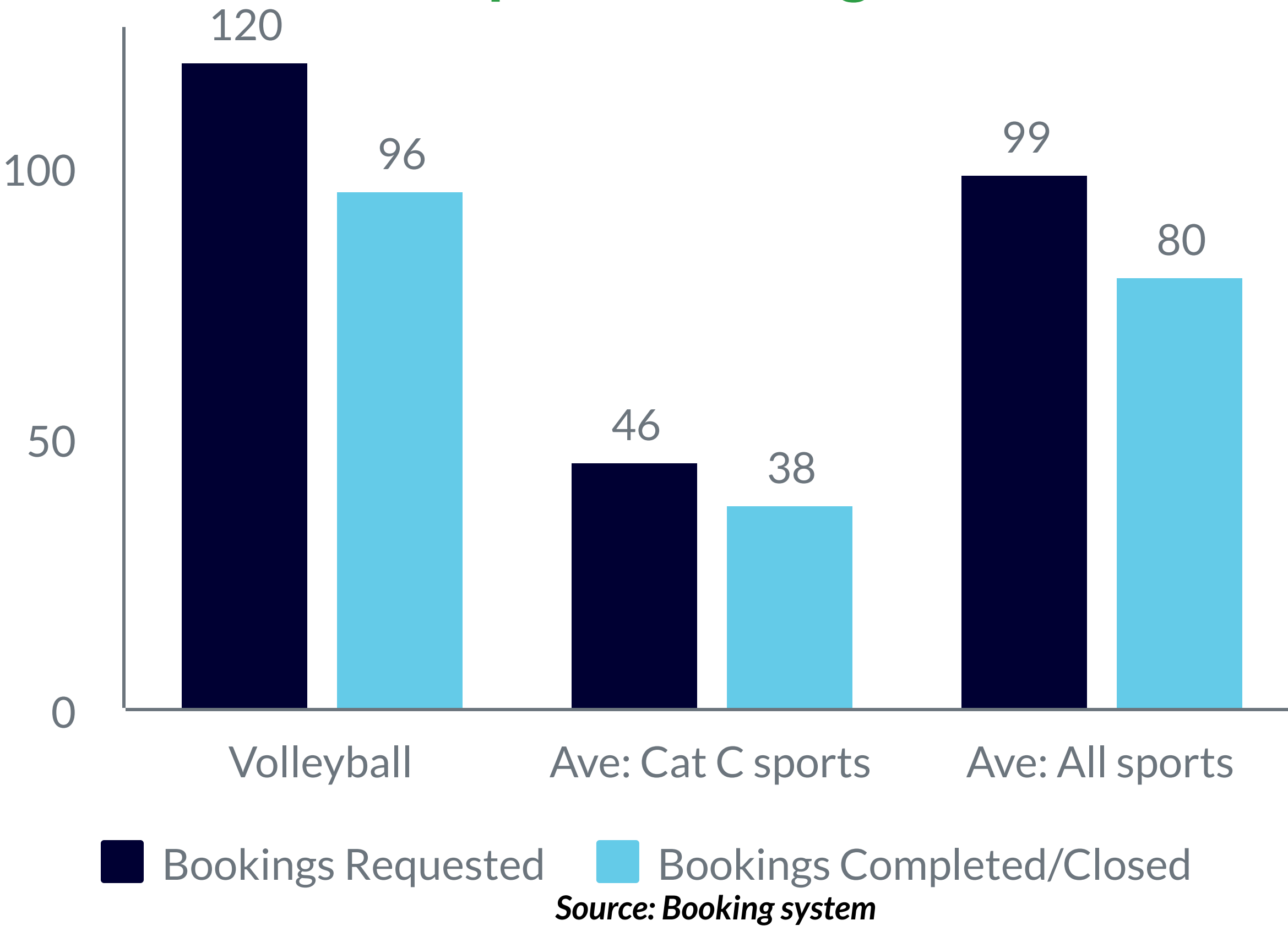


Active = Coach has valid WWCC, can be assigned to bookings  
Pending = WWCC details require follow up, cannot be assigned bookings  
Invalid = WWCC invalid/expired, cannot be assigned bookings

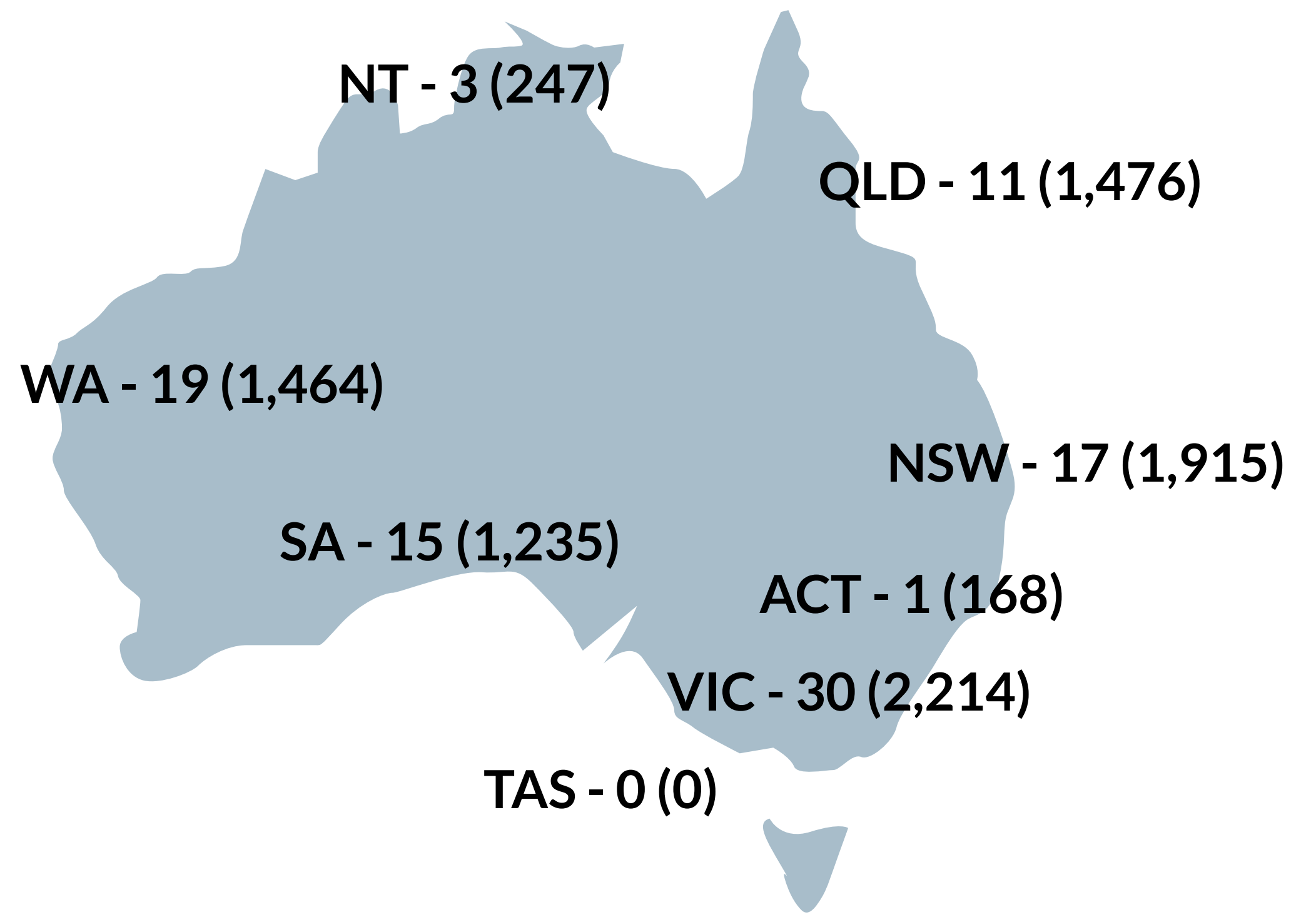
Source: CRM Workforce

# Volleyball - Term 4 (Primary Program)

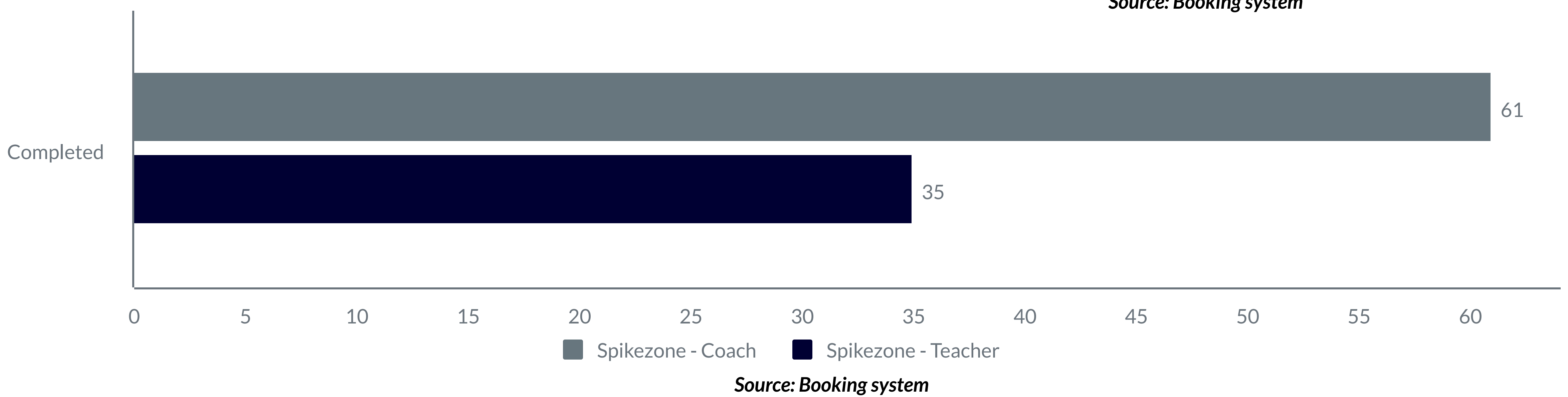
## Sport Bookings



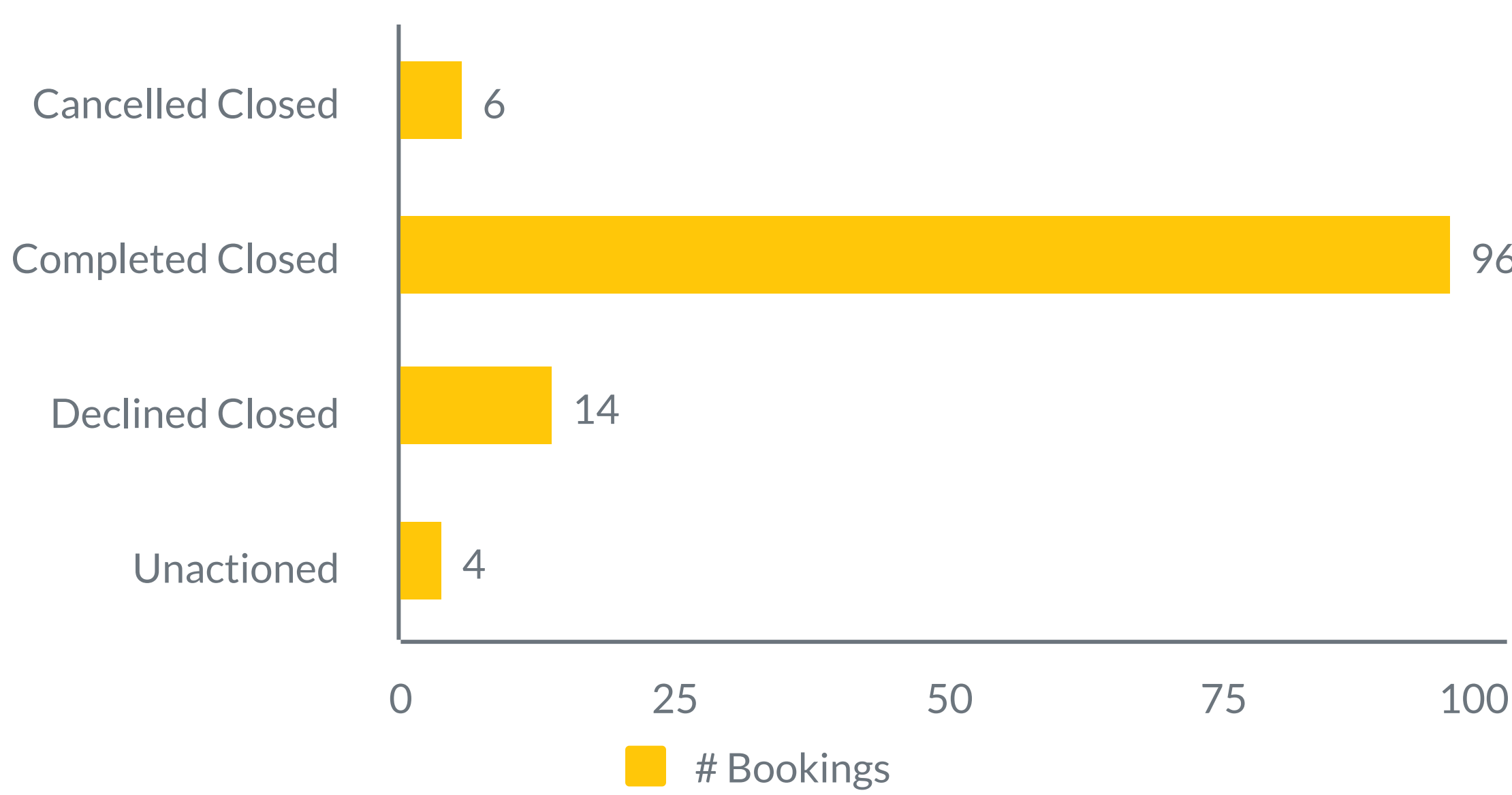
## Programs (participants) by state



## Top 5 Sport Packages (Primary)



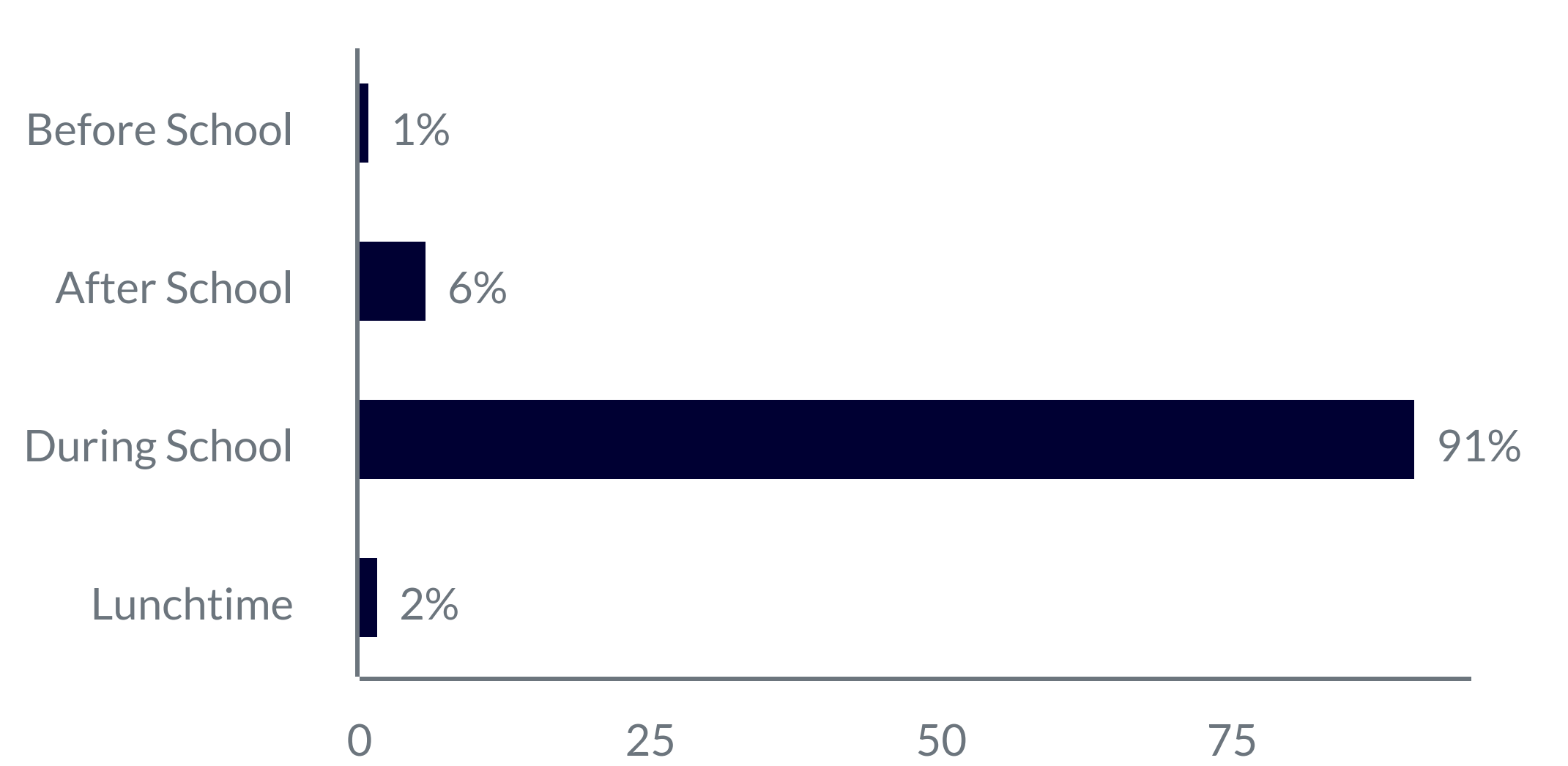
## Package Statuses (Primary)



Cancelled Closed = all CANCELLED and CANCELLATION PENDING bookings  
 Completed Closed = all COMPLETED and CONFIRMED bookings  
 Declined Closed = all REJECTED and DECLINED bookings  
 Unactioned = all NEW and PENDING bookings

Source: Booking system

## Programs by timeslot



Source: Program Delivery Survey (Primary)

## Coach satisfaction

- ✓ 87% Agree that coach was well prepared
- ✓ 86% Agree that coach collaborated with school
- ✓ 86% Agree that coach had sufficient knowledge

Source: Program Delivery Survey (Primary)

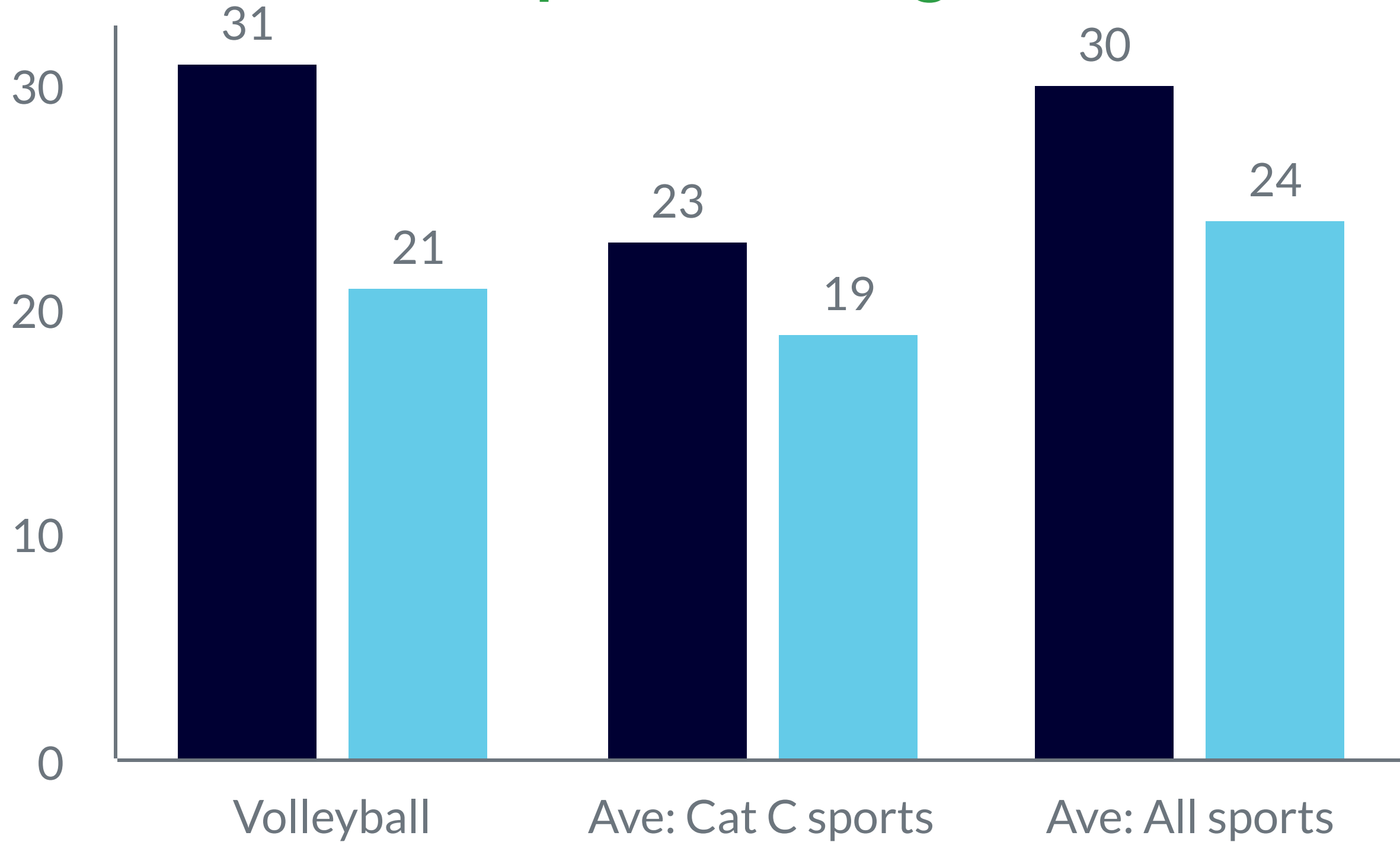
## Coach sport promotion

- 63% of Volleyball coaches told children about a local club or sporting organisation offering that sport in community
- 37% of Volleyball coaches distributed written information about a local club or sporting org in local community
- 37% of Volleyball coaches communicated with parents about the next steps in participating in community sport

Source: Program Delivery Survey (Primary)

# Volleyball - Term 4 (Secondary Program)

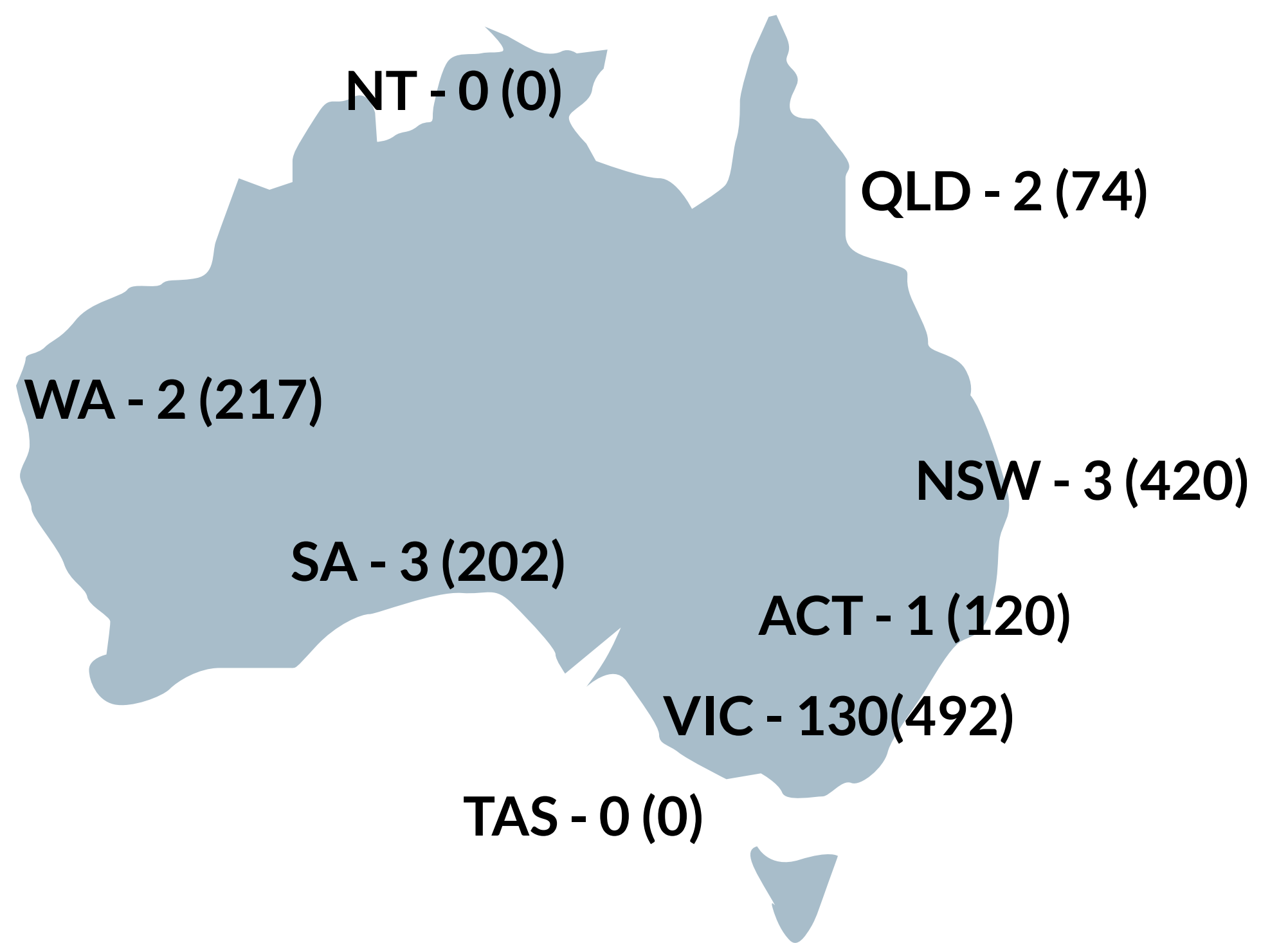
## Sport Bookings



■ Bookings Requested ■ Bookings Completed/Closed

Source: Booking system

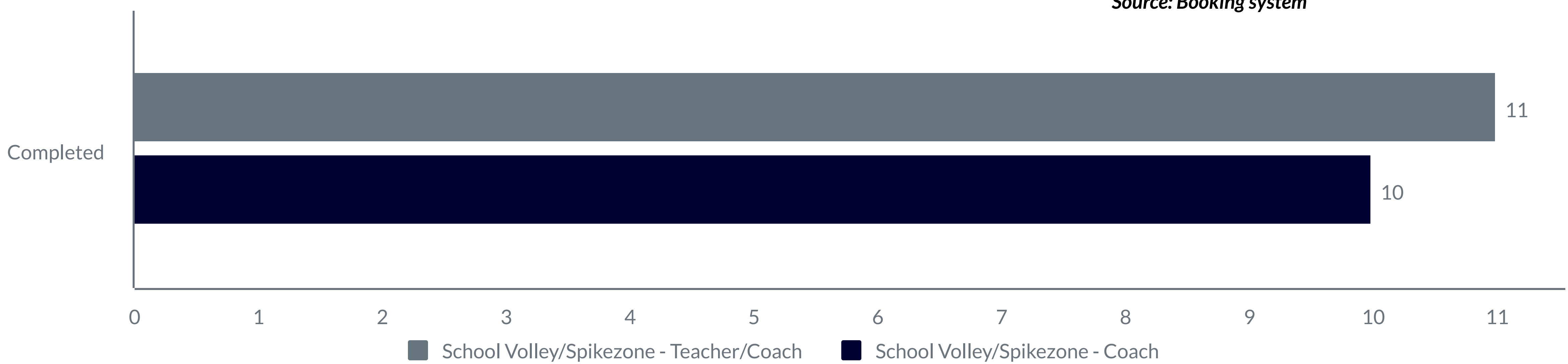
## Programs (participants) by state



## Top 5 Sport Packages (Secondary)

1,525 participants (down from 2,084 in T3)

Source: Booking system



■ School Volley/Spikezone - Teacher/Coach ■ School Volley/Spikezone - Coach

Source: Booking system

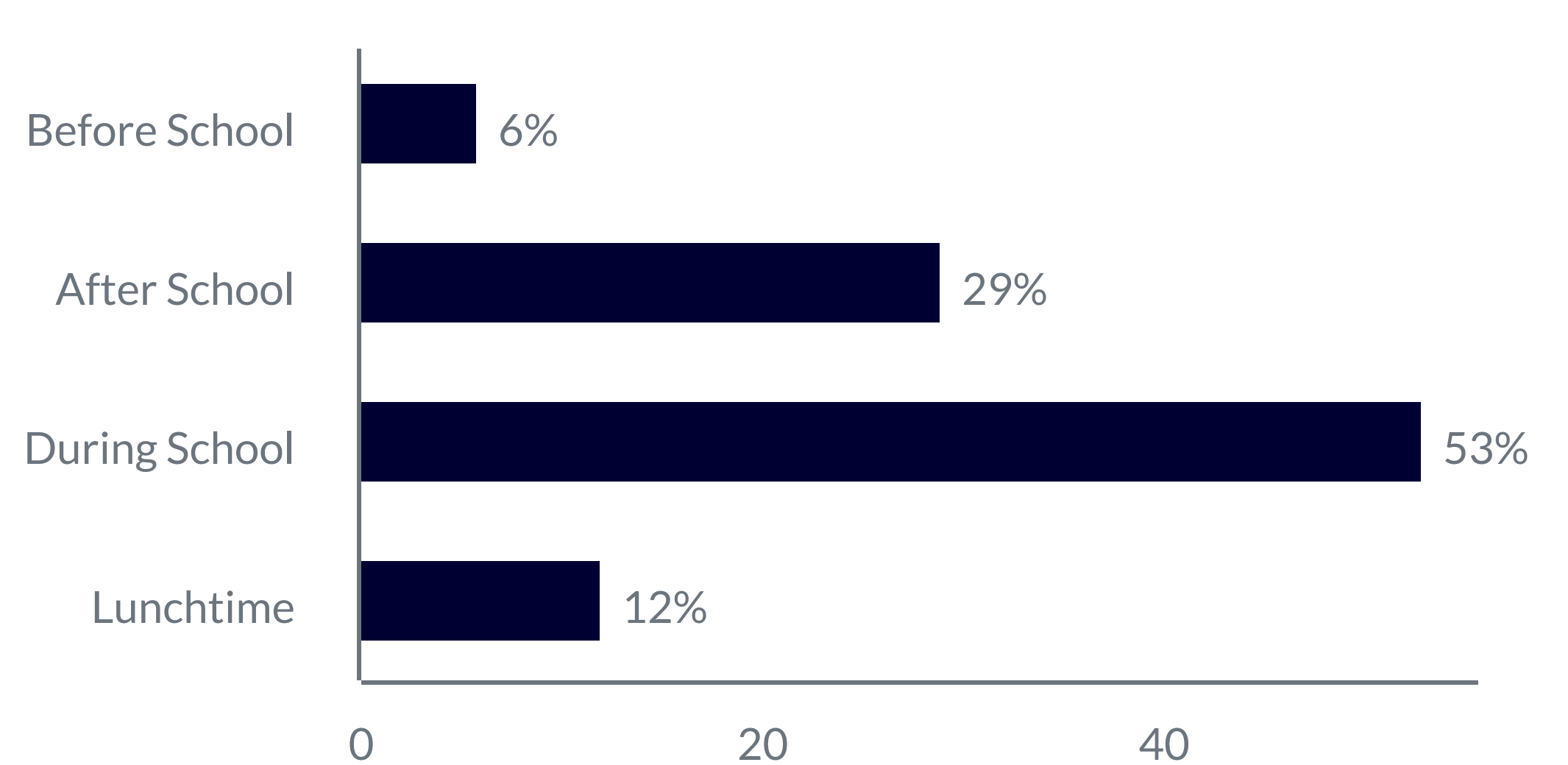
## Package Statuses (Secondary)



Cancelled Closed = all CANCELLED and CANCELLATION PENDING bookings  
 Completed Closed = all COMPLETED and CONFIRMED bookings  
 Declined Closed = all REJECTED and DECLINED bookings  
 Unactioned = all NEW and PENDING bookings

Source: Booking system

## Programs by timeslot



Source: Program Delivery Survey (Secondary)

## Coach satisfaction

- ✓ 88% Agree that coach was well prepared
- ✓ 88% Agree that coach collaborated with school
- ✓ 88% Agree that coach had sufficient knowledge

Source: Program Delivery Survey (Secondary)

## Coach sport promotion

- 78% of Volleyball coaches told children about a local club or sporting organisation offering that sport in community
- 78% of Volleyball coaches distributed written information about a local club or sporting org in local community
- 63% of Volleyball coaches communicated with parents about the next steps in participating in community sport

Source: Program Delivery Survey (Secondary)